



**Board of Trustees
General Session Meeting
March 26, 2026 – 5:30 p.m.**

Agenda

I. WORK SESSION

Presenter: Vice President Keith Acuff

The Board of Trustees and Executive Leadership Team will meet in a Work Session at 4:45 p.m. on Thursday, March 26, 2026, in the Hopkins Board Room. Vice President Keith Acuff will review the FY2027 budget that will be brought before the Board for a vote.

II. DATE/TIME/LOCATION

The Board of Trustees will hold a public forum on Thursday, March 26, 2026, at 5:30 p.m. in the Hopkins Board Room. The public is welcome to attend in person or view the meeting virtually on the State Fair Community College YouTube Channel.

III. CALL TO ORDER - GENERAL SESSION

Presenter: Board President Patricia Wood

IV. APPROVAL OF THE AGENDA

Motion:

Second:

Vote:

V. CITIZENS' COMMENTS

Presenter: Executive Assistant Lisa Oesterle

Remarks may be limited to three minutes and to one appearance, thus allowing a maximum number of participants in the allotted time period in which citizens are to speak to issues. Policy 0412 (approved 2/24/04). Citizens who wish to speak at the Board Meeting must notify the President one week prior to the date of the meeting. Citizens must provide the topic they wish to present when they give notice of their intent to speak. Regulation 0412 (approved 2/24/04).

VI. APPROVAL OF THE FEBRUARY 26, 2026, BOARD MEETING MINUTES AS PUBLISHED

Motion:

Second:

Vote:

VII. WARRANT #8, 2026 FEBRUARY

Presenter: Vice President Keith Acuff

Resolved that the actions of Keith Acuff, Vice President of Finance and Administration, as confirmed by Justin Hubbs, Treasurer, in disbursing the funds of State Fair Community College per Warrant #8, are hereby approved and ratified as the acts of the Board of Trustees.

Motion:

Second:

Vote:

VIII. NEW EMPLOYEE INTRODUCTIONS

Vice President Keith Acuff, Finance and Administration

- *Shelby Lutjen, Campus Store Specialist*

Interim Dean Darci McFail, Student Services

- *Amanda Porter, TRiO Student Success Coach*

IX. STUDENT GOVERNMENT ASSOCIATION AND CLUBS UPDATE

Presenter: SGA President Marissa Foster

X. INSTITUTIONAL REPORT

Presenter: Dr. Andra Ferguson, Dental Hygiene Director

- Dental Hygiene Trip to Africa

XI. SPRING 2026 CENSUS REPORT - For Informational Purposes

Presenter: Becky Rose, Research and Effectiveness Manager

XII. ANNUAL PROGRAM REVIEW UPDATE - For Informational Purposes

Presenter: Dr. Michael Murders

Board Policy 6310 directs the administration to evaluate performance of all academic programs each year and report the results to the Board of Trustees.

XIII. FY2027 TUITION/FEE RATES

Presenter: Vice President Keith Acuff

It is recommended the Board of Trustees approve the following tuition and fee rates for the 2026-2027 academic year.

- In-District resident: \$137.00 per credit hour, \$4 (3%) increase
- Missouri resident: \$209.00 per credit hour, \$6 (3%) increase
- Non-Missouri resident: \$281.00 per credit hour, \$8 (3%) increase
- Dual Credit: \$79.00 per credit hour, no increase
- Tier 1 Tuition Increment: \$30.00, no increase
- Tier 2 Tuition Increment: \$80.00, no increase
- Tier 3 Tuition Increment: \$130.00, no increase
- Tier 4 Tuition Increment: \$200.00, \$45 (-18%) decrease
- Tier 5 Tuition Increment: \$275.00, new tier
- Tier 6 Tuition Increment: \$340.00, new tier
- Technology Fee \$45.00 per credit hour, no increase

The Military rate for covered individuals under 38 U.S.C. §379 (Veterans' Benefits) including Whiteman Air Force Base active duty personnel, their spouse and dependent children that do not meet In-District residency requirements is set at the Board approved Missouri resident tuition rate. Additionally, the Technology Fee is waived for online, on-ground and hybrid courses for the military-related students designated herein.

It is recommended these tuition and fee rates be effective for the Fall 2026 semester through the Summer 2027 semester.

Motion:

Second:

Vote:

XIV. FY2027 MEDICAL LABORATORY TECHNICIAN (MLT) PROGRAM TUITION

Presenter: Vice President Keith Acuff

The Missouri Health Professions Consortium (MHPC) has set the Charge-back fees for the MLT program for 2026-2027 at \$285.03 per credit hour. Based on the recommendation by the MHPC, the fiscal agent (Moberly Area Community College) collects tuition/fees for the MLT program calculated as the charge-back fee times a 28% upcharge (rounded to the nearest dollar) resulting in a tuition rate of \$365 per credit hour. It is recommended the Board of Trustees approve the tuition for the MLT program as shown above. Upon approval, the tuition and fees will be effective for the Fall 2026 semester through the Summer 2027 semester.

Motion:

Second:

Vote:

XV. FY2027 OCCUPATIONAL THERAPY ASSISTANT (OTA) PROGRAM TUITION

Presenter: Vice President Keith Acuff

The Missouri Health Professions Consortium (MHPC) has set the Charge-back fees for the OTA program for 2026-2027 at \$229 per credit hour. Based on the recommendation by the MHPC, the fiscal agent (State Fair Community College) collects tuition/fees for the OTA program calculated as the charge-back fee times a 28% upcharge (rounded to the nearest dollar) resulting in a tuition rate of \$294 per credit hour. It is recommended that the Board of Trustees approve the tuition for the OTA program as shown above. Upon approval, the tuition and fees will be effective for the Fall 2026 semester through the Summer 2027 semester.

Motion:

Second:

Vote:

XVI. FY2027 RESPIRATORY CARE (RC) PROGRAM TUITION

Presenter: Vice President Keith Acuff

The Missouri Health Professions Consortium (MHPC) has set the Charge-back fees for the RC program for 2026-2027 at \$229.00 per credit hour. Based on the recommendation by the MHPC, the fiscal agent (East Central College) collects tuition/fees for the RC program calculated as the charge-back fee times a 28% upcharge (rounded to the nearest dollar) resulting in a tuition rate of \$294 per credit hour. It is recommended the Board of Trustees approve the tuition for the RC program as shown above. Upon approval, the tuition and fees will be effective for the Fall 2026 semester through the Summer 2027 semester.

Motion:

Second:

Vote:

XVII. FY2027 FULL TIME EXEMPT POSITION APPROVALS

Presenter: Vice President Keith Acuff

Pending final approval of the FY2027 budget, it is recommended that the Board of Trustees approve the full-time faculty, exempt, and administrative positions as presented and the new position(s) as listed, which have been included in the FY2027 budget development process.

Motion:

Second:

Vote:

XVIII. EMPLOYEE COMPENSATION FOR FY2027

Presenter: Vice President Keith Acuff

It is recommended the Board of Trustees adopt the following compensation increases for Fiscal Year 2027 for employees in good standing and hired into their current position before February 1, 2026.

1. Full-time Faculty: Provide a 3.1% increase to the current faculty salary base for both 168-day and 184-day contracts and provide one step advancement on the updated salary schedule (unless at maximum step) for faculty eligible for a step.
2. Non-instructional full-time staff: 5% increase.
3. Permanent part-time classified staff: 5% increase.
4. Adjunct Faculty: Increase compensation to \$700/credit hour, an increase of \$25/credit hour.
5. Faculty Overload: Increase compensation to \$725/credit hour, an increase of \$25/credit hour.
6. Adjustments as appropriate for educational attainment, professional development activities, job reclassification, and/or equity.

The above compensation package has been taken into consideration in the development of the Fiscal Year 2027 budget. It is recommended that the Board of Trustees approve the compensation increases pending final approval of the FY2027 budget.

Motion:

Second:

Vote:

XIX. FY2027 GROUP HEALTH PLAN

Presenter: Vice President Keith Acuff

It is recommended that the Board of Trustees accept the proposal for health insurance from Missouri Educators Trust (MET) at a Board-paid rate of \$841.00 per month for each full-time employee, which represents a 4.6% increase to the college from the FY26 rates. MET is managed and serviced by Alera Group in St. Louis, Missouri. The coverage is provided through Anthem – Preferred Care Blue. The proposed plan includes a base option, a buy-up option and two options with Health Savings Accounts (HSA).

Motion:

Second:

Vote:

XX. FY2027 DENTAL INSURANCE

Presenter: Vice President Keith Acuff

It is recommended that the Board of Trustees accept the proposal from Missouri Educators Trust (MET) for dental insurance for Fiscal Year 2027. The proposed plan would be through MetLife and Board-paid rate for each fulltime employee is \$36.42 per month, the rate for employee and spouse coverage is \$70.90, employee plus child is \$73.79, and the family rate is \$107.56. There is also a buy-up plan which offers an employee rate of \$47.04, employee and spouse rate of \$91.61, employee plus child rate of \$95.34, and family rate of \$161.71. These rates reflect an 8% increase from FY 2026.

Motion:

Second:

Vote:

XXI. FY2027 VISION INSURANCE

Presenter: Vice President Keith Acuff

It is recommended that the Board of Trustees accept the proposal from Missouri Educator’s Trust (MET) for Vision Insurance for Fiscal Year 2027. The proposed plan would be through MetLife and the rates would be \$7.61 per month for employee coverage, \$15.22 per month for employee and spouse coverage, \$16.98 per month for employee and children coverage, and \$25.82 per month for family coverage. The vision plan is optional and is paid for by the employee. These rates reflect no increase from FY 2026.

Motion: **Second:** **Vote:**

XXII. FY2027 AD&D AND BASIC LIFE INSURANCE

Presenter: Vice President Keith Acuff

It is recommended that the Board of Trustees accept the proposal from MetLife for Accidental Death and Dismemberment (AD&D) and Basic Life Insurance for Fiscal Year 2027. The proposed plan rate for each full-time employee would include AD&D and Basic Life rates of \$0.17 per \$1,000 of coverage. These rates reflect a 20% increase from the prior year.

Motion: **Second:** **Vote:**

XXIII. FY2027 GREAT WESTERN DINING SERVICES AGREEMENT

Presenter: Vice President Keith Acuff

It is recommended that the Board of Trustees approve the renewal option from Great Western Dining for the FY2027 fiscal year and authorize the Vice President for Finance and Administration to sign the Dining Services Agreement. This is year 5 of a 15 year contract included as part of the current agreement. Meal rates are shown below.

Board Students	19 Meal Plan Daily Rate	10 Meal Plan Daily Rate
350+	\$13.18	\$12.08
340-349	\$13.29	\$12.24
330-339	\$13.47	\$12.42
320-329	\$13.67	\$12.61
310-319	\$13.84	\$12.78
300-309	\$14.06	\$12.97
290-299	\$14.28	\$13.21
280-289	\$14.54	\$13.46
270-279	\$14.84	\$13.71
260-269	\$15.11	\$13.99
250-259	\$15.43	\$14.33
240-249	\$15.71	\$14.53

*Agreement requires a minimum of 120 students on the 19 meal plan

Upward Bound

Breakfast \$5.46
Lunch \$6.90
Dinner \$6.90

Motion: **Second:** **Vote:**

XXIV. PARAMEDIC AMBULANCE SIMULATOR

Presenter: Vice President Keith Acuff

It is recommended that the Board of Trustees approve the purchase of an Ambulance Simulator, including installation, from EMS Simulator of Frisco, TX in the amount of \$78,212.00. Three bids were received. This simulator will be used for the Paramedic Training program housed at the SFCC Clinton Campus. Funding is MoExcels V funds.

Motion: **Second:** **Vote:**

XXV. EdSIGHTS STUDENT RETENTION SOLUTION

Presenter: Vice President Keith Acuff

It is recommended that the Board of Trustees approve the licensing of the Student Retention Solutions Chatbot and Platform from EdSights, LLC of New York, New York in the amount of \$37,250 for a one year contract . EdSights is the leading provider of student retention AI chatbots in the higher education sector. The one year contract will allow SFCC to pilot the Retention Solution before committing to a longer term. Funding is Strategic Initiative funds in the FY26 Operating Budget.

Motion:

Second:

Vote:

XXVI. SALE OF LEASED REAL PROPERTY TO PETTIS COUNTY FIRE DISTRICT

Presenter: Vice President Keith Acuff

It is recommended that the Board of Trustees approve the sale of State Fair Community College Real Property currently leased to the Pettis County Fire District for the Purchase Price of \$10.00. If at anytime in the future the Real Property is no longer used as a Fire Station, the property would revert back to State Fair Community College.

Motion:

Second:

Vote:

XXVII. PRESIDENT'S REPORT

Presenter: President Dr. Brent Bates

- Calendar Review
 - June 16-18 - MCCA Trustees and Executive Leadership Conference (TELC), Lake Ozark, MO (*Now open for registration!*)
 - October 21-24 - ACCT Leadership Congress, Chicago, IL (*Now open for registration!*)
 - November 4-6 - MCCA Fall Convention and Tradeshow, Branson, MO (*Registration opens July 6th!*)

XXVIII. FINANCIAL REPORT - For Informational Purposes

Presenter: Vice President Keith Acuff

- Financial Report

MARCH 2026 "BOARD REPORTING" PURCHASES - For Informational Purposes

During the month of February 2026, the following qualifying purchases between \$10,000 and \$25,000 were made:

Game One \$13,839.50 Various Athletic Supplies

XXIX. BOARD DISCUSSION

- Legislative Visits
- Presidential Search

XXX. NEXT MEETING

The next Board of Trustees General Session meeting will be held on Thursday, April 23, 2026, at 5:30 p.m. in the Hopkins Board Room.

XXXI. REQUEST FOR CLOSED SESSION

It is recommended that the meeting be adjourned to Executive Session pursuant to RSMO 610.021, and that the Board of Trustees of State Fair Community College meet in a closed meeting, with closed record and closed vote, on March 26, 2026, in the Hopkins Board Room on the campus of State Fair Community College, Sedalia, Missouri, for the purpose of considering:

- Lease, purchase, or sale of real estate pursuant to RSMO Sec. 610.021 (2);
- Hiring, firing, disciplining, or promotion of personnel pursuant to RSMO Sec. 610.021 (3).

Motion:

Second:

Roll Call:

- Dr. Amie Breshears -
- Tim Carr -
- Justin Hubbs -

- Jeff Page -
- Richard Parker -
- Patricia Wood -

XXXII. GENERAL SESSION MEETING ADJOURNED

Motion:

Second:

Vote: